



EANTC Test Membership

**Partner with a leading independent test lab
for engineering and marketing benefits**

The EANTC Test Membership creates a long-term relation between a manufacturer of networking equipment (the test member) and the vendor-neutral EANTC test lab. It is our goal to provide benefits both for your **engineering** and for the **marketing** department:

■ **Marketing Benefits**

EANTC is well-known as a vendor-neutral test lab among enterprises and service providers worldwide. The high quality of our test reports and white papers is appreciated around the world.

Our detailed test report serves as a reference document for key customers. It provides detailed technical

information, results and interpretation in an understandable format.

The summary marketing test report, in total two or four pages, can be published on your and EANTC's web site. This excerpt of the full test report shows the performance highlights of the results, describes key findings and an EANTC interpretation.

■ **Engineering**

EANTC's independent verification typically evaluate performance limits very efficiently. Our test report explains all test scenarios in detail, enabling your engineering department to understand exactly what the test was about.

Membership Fee

The membership fee includes:

- Participation at one of EANTC's **Interoperability Testing Events** per year without additional charge.

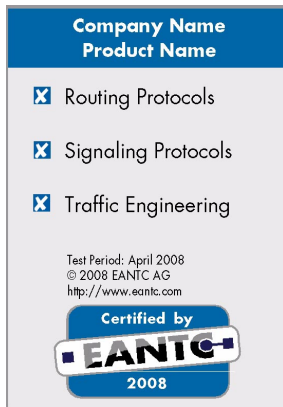
- Two days of testing including a two page marketing report.

The test member can choose any conformance, interoperability or performance tests from our regular test portfolio.

- The test member will receive a discount of the list prices for all additional test services.
- As a result of the tests you may attach EANTC's performance verification and membership logo to any marketing documents, web pages, etc. to prove that the device passed independent performance verification and to show the approved test results.
- EANTC will provide **access to its lab** under the terms and conditions of the EANTC Test Membership for your customer presentations.

- **Test sessions can be interrupted** on demand of the test member.

The tests will be continued later on at a mutually agreed date. Additional fees will be applicable only if the tests take more time than expected originally.



Test Procedures

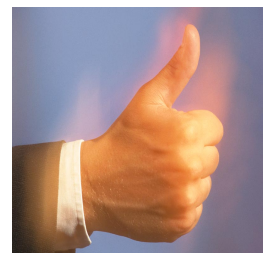
- Test sessions usually take place at EANTC labs in Berlin, Germany.
- Highly qualified EANTC engineers run the tests in collaboration with system engineers of the test member.
- Test sessions can be interrupted on demand of the member. The tests will be continued later at a mutually agreed date. Additional fees will be applicable only if the tests take more time than expected originally.
- One rerun of the failed test cases is included in the membership fee, to allow for bug fixing. EANTC will inform the customer about additional cost and ask for confirmation in advance.
- All test sessions can be carried out under Non-Disclosure Agreement (NDA).

Conformance — Verification of compliance with international standards, proven by a certificate if successful

Performance — Testing the performance and limits of individual components, services and complex networks

Interoperability — Testing the compatibility of various products, usually from different manufacturers

Robustness — Determining how robust individual implementations are, by simulating complex protocol or data flows



EANTC AG
 Einsteinufer 17
 10587 Berlin, Germany
 Phone: +49(0)30 31 80 595-0
 Fax: +49(0)30 31 80 595-10
 E-mail: info@eantc.de
 Web: http://www.eantc.com

■ Membership Order Form

Company: _____

Street: _____

Postal Code: _____

Country: _____

Administrative Contact: _____

Phone/Fax: _____

Email: _____

IUT — Implementation
under TestICS — Implementation
Conformance
StatementIXIT — Implementation
extra Information for
Testing**■ Start of Membership (valid for 12 month)**

Month: _____

Year: _____

Technical Contact: _____

Phone/Fax: _____

Email: _____

Fee: 15.000 EUR plus 19% VAT _____

Company Stamp

Date and legally binding signature:

_____

EANTC AG
Einsteinufer 17
10587 Berlin, Germany
Phone: +49(0)30 31 80 595-0
Fax: +49(0)30 31 80 595-10
E-mail: info@eantc.de
Web: <http://www.eantc.com>